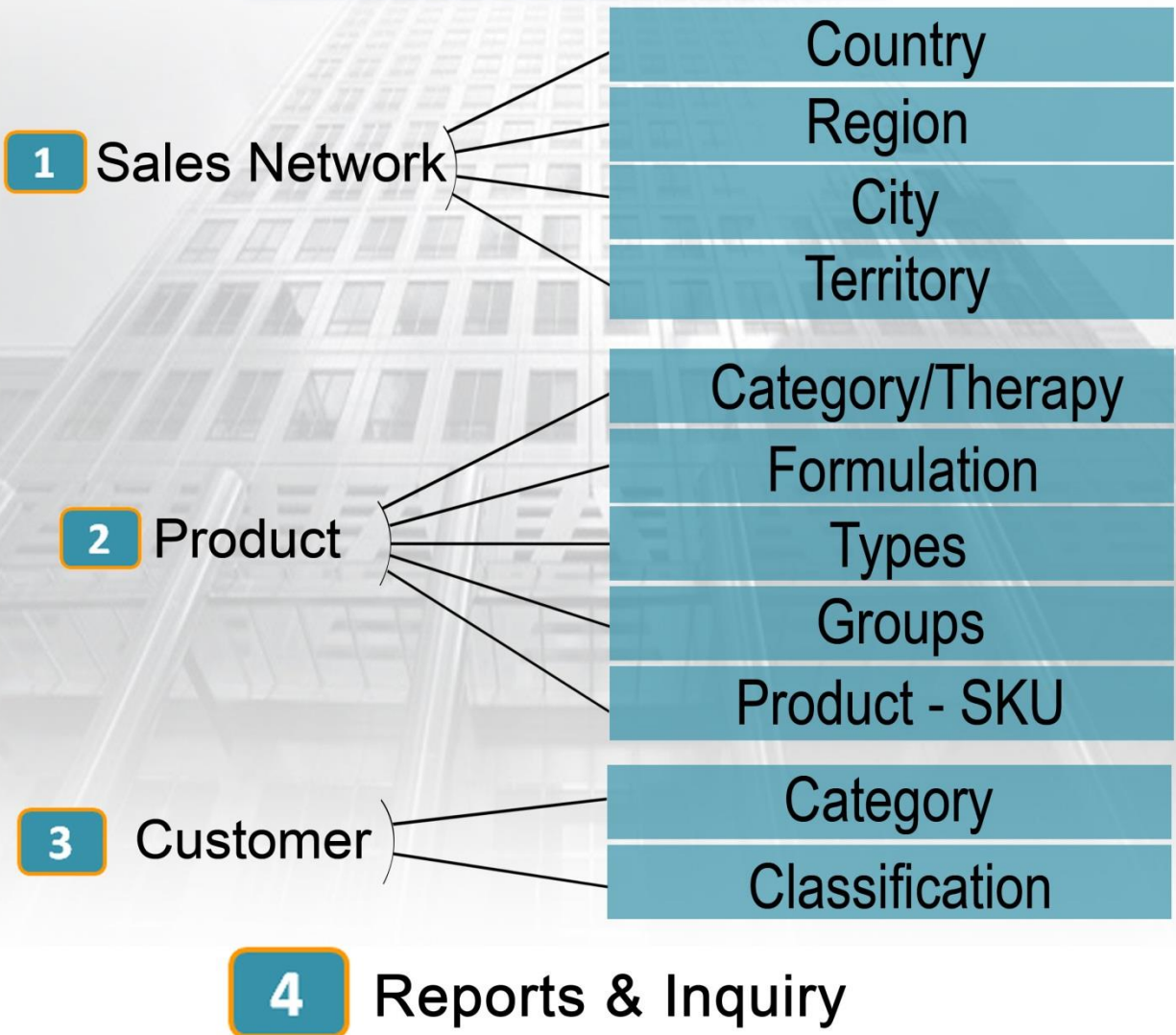




**BusinessSmart (Base)** is a true web based solution which covers almost all parameters and setup definitions for Sales & Distribution systems. You can define geographical country wide sales network, product segmentation & classifications and customers segmentation & classifications

# SALES & DISTRIBUTION

## Base Module





**BusinessSmart (Finished Goods Inventory)** is a true web based solution which covers complete warehouse transactions along with access control. You can classify Finished Goods in categories and groups for better reporting. You can define your own adjustment types as per your needs. Comprehensive MIS reporting with ability to export data in Excel for further analysis.

# SALES & DISTRIBUTION

## Finished Good Inventory Module

- 1** Web Based & User Friendly
- 2** Location By Facility Warehouse Portion
- 3** Warehouse Access By User And Item Category
- 4** User Defined Adjustment Types With User Access
- 5** Item Classification By Category And Group
- 6** Transaction
  - Receipt From Supplier / Production
  - Material Issuance
  - Material Return Against Issue
  - Material Adjustment
  - Material Movements
  - Hold / Release Material Stock
- 7** Reports & Inquiry



**BusinessSmart (Receivable Management)** is a true web based solution which covers complete receivable management live advance collection, collections against credits and Debit & Credit notes generations along with its cancellations. Comprehensive MIS reporting with ability to export data in Excel for further analysis.

# SALES & DISTRIBUTION

## Receivable Module

**1** Web Based & User Friendly

**2** Flexbile Parameter

**3** Transaction

Advance Booking Approval

Collection Entry/Cancelation

Credit Note Value

Credit Note Goods (Sales Returns)

Credit Notes Goods Cancelation

Approval Of Credit Note

Debit Note

Adjustment Of Credit Note

**4** Reports & Inquiry



**BusinessSmart (Sales Order)** is a true web based solution which covers complete order processing transactions in all channels (Distributors, Institutions, wholesaler and clinics etc.) Month wise and rolling budget and forecasting available. Comprehensive MIS reporting with ability to export data in Excel for further analysis.

# SALES & DISTRIBUTION

## Sales Order Module

### 1 Transactions

Advanced Booking Collection

Distributer Order Entry

Hospital Order Entry

Institution Order Entry

Whole Seller Order Entry

Dispensary Order Entry

### 2

### Budget / Forecasting

Sales Budget

Sales Rolling Forecast

Sales Budget Report

Sales Rolling Forecast Report

### 3

### Reports & Inquiry